

Ecommerce User Guide

How to revise an auction-style listing

Please note that the screenshots in this User Guide mostly show the colour blue, but in our live system these colours have now changed to green.

Version 3.0

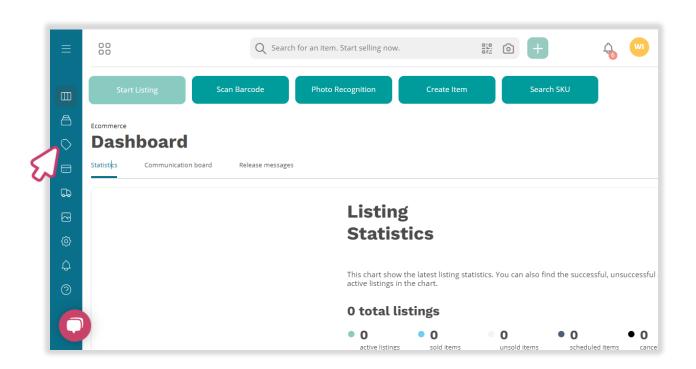


While an auction is active on eBay, you can update the listing title, start price, description, add additional photos, etc., and then relist the item. However, your ability to update an active auction would depend on how much time you have left on the listing and whether the listing has received any bids.

To revise an auction listing;

Login to your Worldd of Books Ecommerce account.

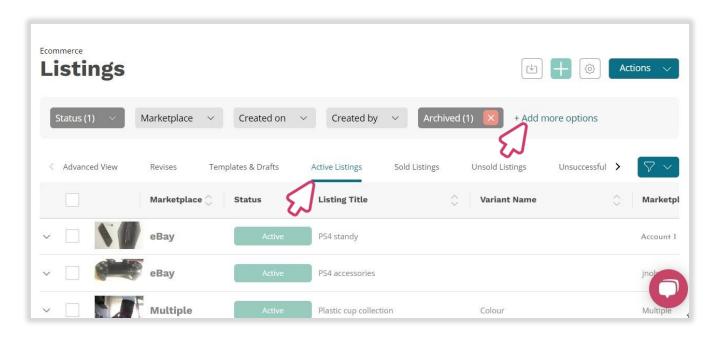
Click on the 'Listings' icon on the left-hand menu.



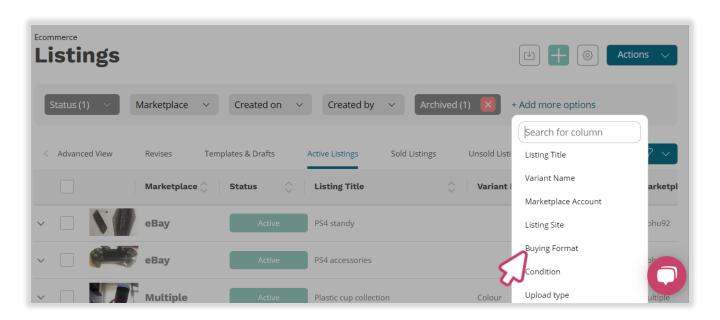


On the next screen, click on the "Active Listings" tab from the listings menu.

And then, click on the "Add More Options" tab from the filters menu.

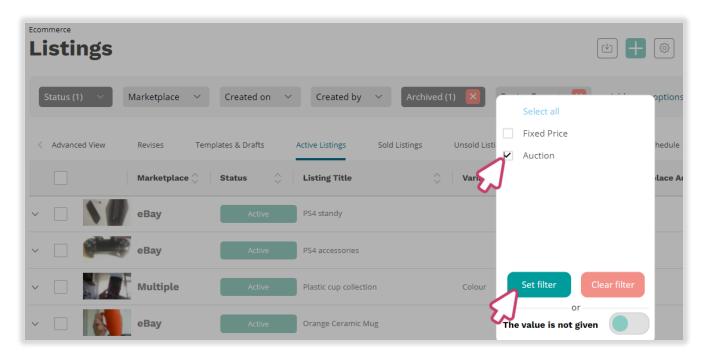


From the filter options menu, click on "Buying format."



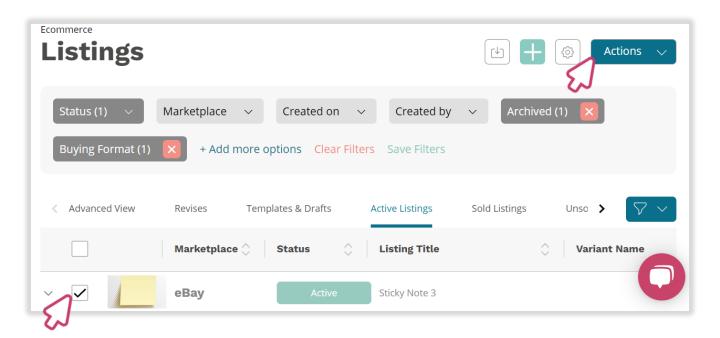


And tick the "Auction" box in the pop-up screen, then click on the "Set filter" button.



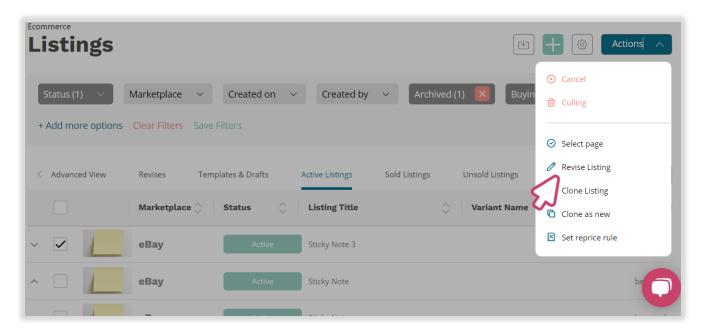
Select an item from the active listings table.

Once selected, click on the "Actions" button at the top right hand of the screen.



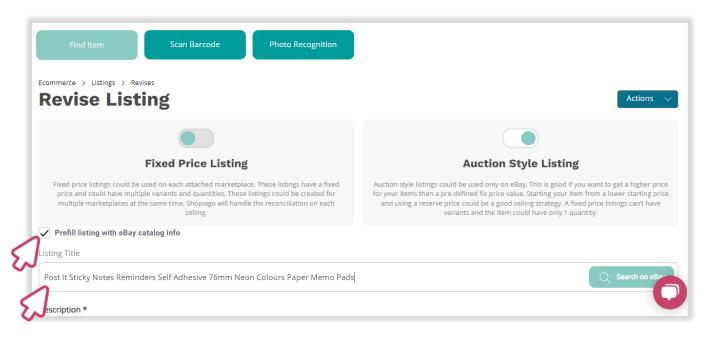


In the pop-up screen, click on "Revise Listing."



From the next page, untick the 'Prefill listing with eBay catalogue info' box, if you want to update the item category. Or leave ticked if the item category is the same.

Update the listing title if necessary.





Updating the listing description

You can update the listing description if necessary.

Add any additional details to your listing description if necessary.

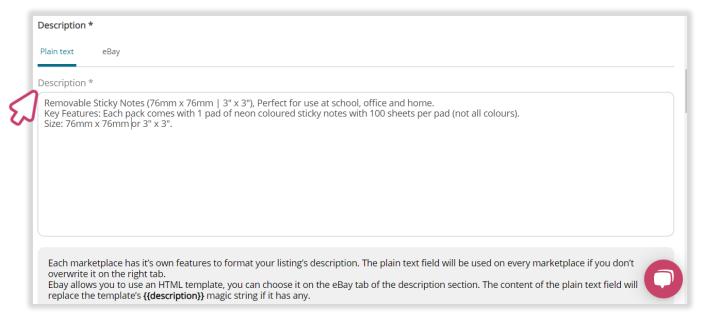
Tips:

The more information you provide, the easier it will be for customers to make a purchasing decision.

The item description should be comprehensive and accurate.

Don't forget to mention any defects if necessary, to avoid complaints.

You can update the description at any time.



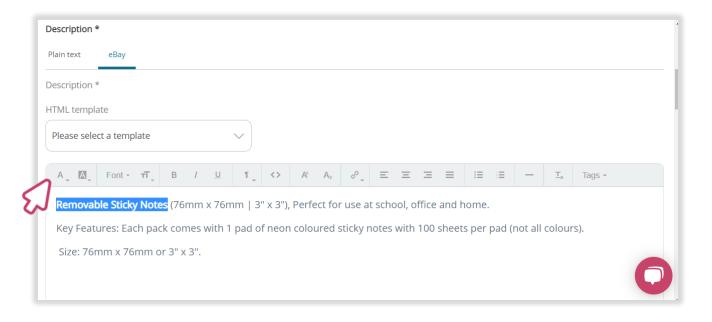


Updating the listing description

To edit or format the listing description, click on the 'eBay' tab.



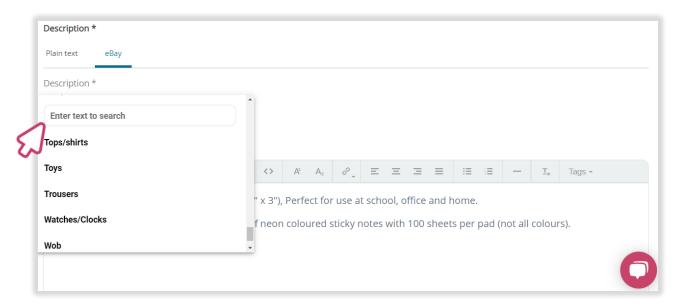
And use the formatting tools to format the description text to how you want it.



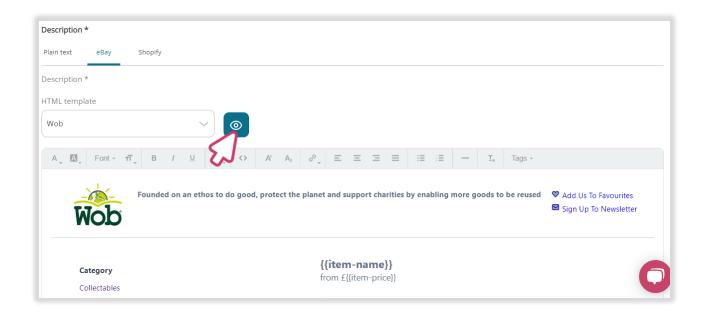


Updating HTML template

To update or add HTML template to listing description, click on the 'HTML field' and select a template from the drop down.



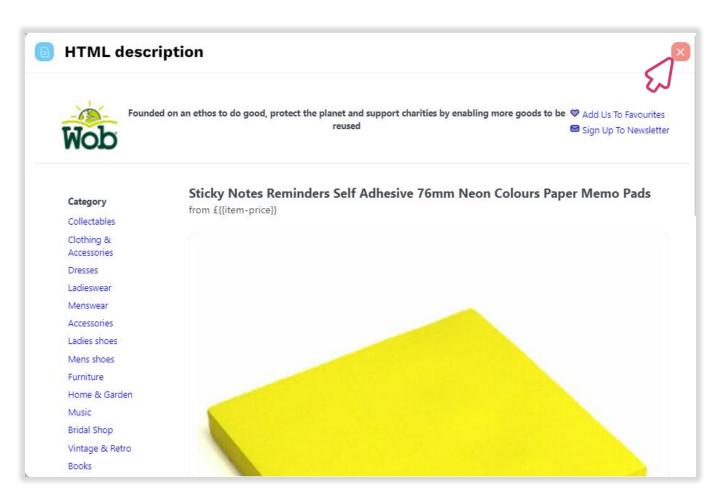
To preview selected HTML template, click on the 'Quick view' icon.





Updating HTML template

Then press the 'ESC' key on your keyboard or click the 'Close' icon to go back to the listing form once you are ready!



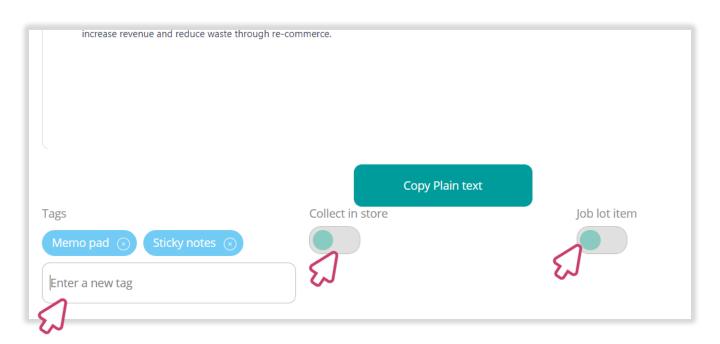


Updating the item information

Update or add new tag(s) to the item if necessary. This is for internal use for categorising listings - e.g. 'Lighting'.

Enable 'Collect in Store' toggle switch, if the item is for collection only. (To use this feature, the account owner or administrator must add these to the shipping methods).

Turn-on 'Job Lot Item' switch, if you are selling the item as a group. If not, leave Off.





Displaying high quality photos is one of the best ways to attract customers.

Tips:

Take photos from as many angles as possible.

Our photo uploader makes it very easy to add, edit and move photos of your item.

You can add up to 12 photos.

If possible, your main image should be on a white background (this will improve visibility on Google search) and show the item photo in full.





The minimum photo size should be 500×500 pixels or 800-1600 pixels on the longest side.

Photo must be a PNG, JPEG, BMP or GIF.

Don't use a filter as natural colours are better at showing the buyer what to expect.

Don't add thumbnails as these can affect the clarity of the photo when submitted to Marketplaces.

The photo should depict the item being described.

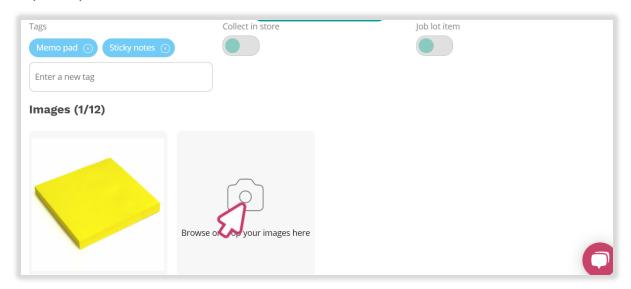
The photo should not contain any watermarks or digital signature.





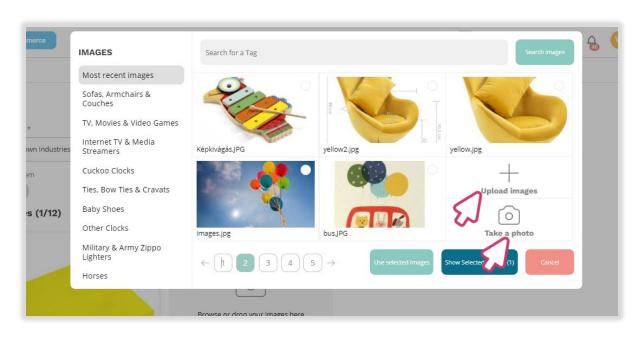
To add additional photo(s);

Click on the 'Photo icon' to select the item photo(s) from your image library, PC or mobile devices. You can also drag & drop the item images into the centre of the upload photo icon area.



From the pop-up screen, click on the 'Upload photos' icon to upload photo(s) already stored on your pc or mobile devices.

You can also take photo(s) directly from your mobile device or PC camera by clicking the 'Take a photo' icon.

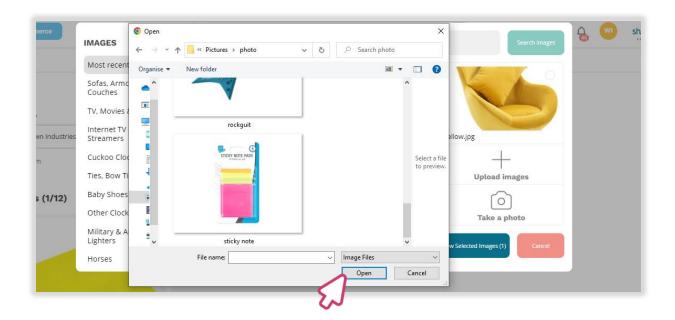




Once you've clicked on 'upload photos', you will be prompted to select the item photo(s).

To select multiple photos, hold down the Ctrl key and select photos (windows) or Command key for (Mac) then click on the open button.

After selecting photo(s), click on the 'Open' button.

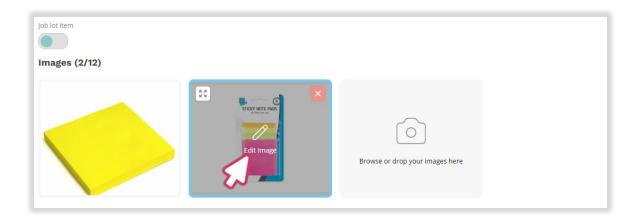


Uploaded photos should then appear on the listing form.





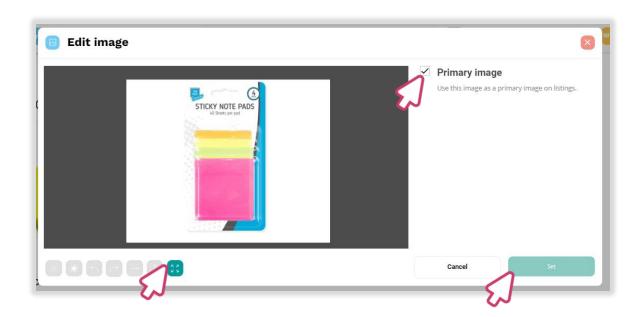
To edit item image, hover your mouse around the center of the photo and click on the appearing 'Edit Image' icon.



From the photo editor screen, use the editing tools to adjust, rotate, crop, flip and change the photo brightness.

To use image as primary listing photo, tick the 'Primary image' box at the top right-hand side of the screen.

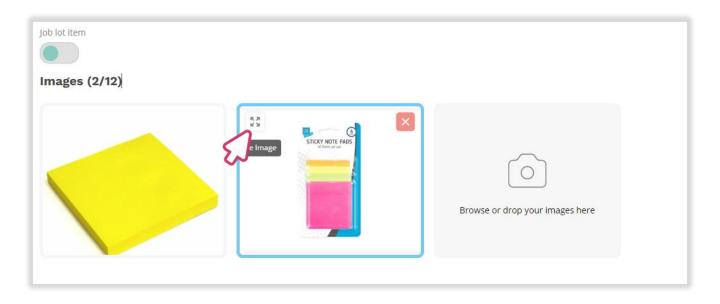
To crop image, click on the 'Crop' icon, highlight preferred image area, click on the 'Set' icon, and then, click 'Save' button.





To rearrange photo(s), hover your mouse to upper-left of the image, click on 'Move image' icon, and drag the image to a suitable position.

To change the primary listing image, move your mouse to upper-left of the image and click on the 'Move image' icon then, drag the image to the main position.

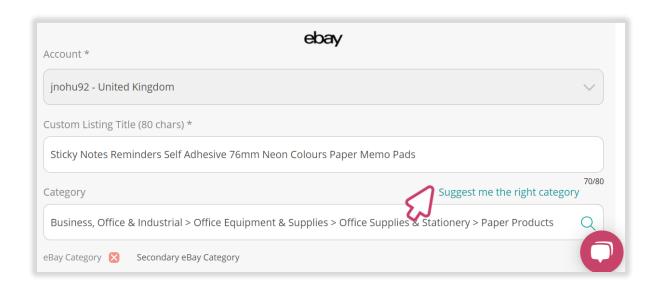




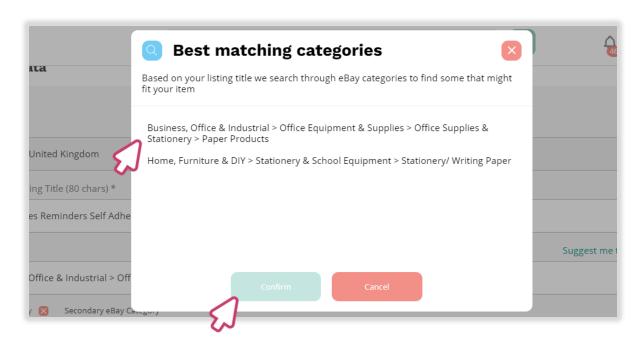
Updating the listing information

Marketplace account will be set as default. (This can't be changed).

The item category will be pre-populated. You can update it if necessary. To update the item category, click on 'Suggest me the right categories'.



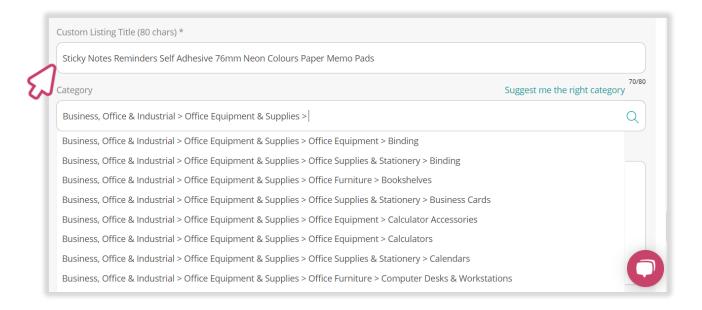
Then, select the best matching item categories from the pop-up screen, and click on the 'Confirm' button.



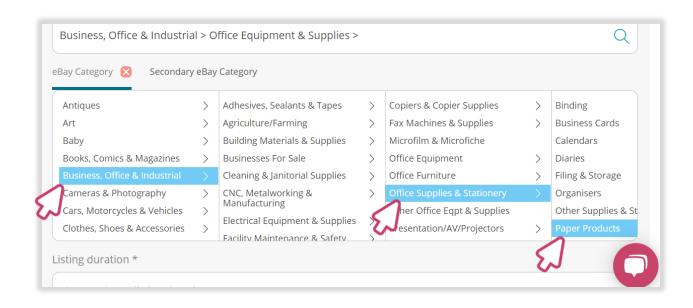


Updating the listing information

You also can manually type in the item category in the search field and select the closest match. Make sure you find the best fitting category.



If you can't find the right item category, use the 'category selector' and work through the different categories to find the best fit.



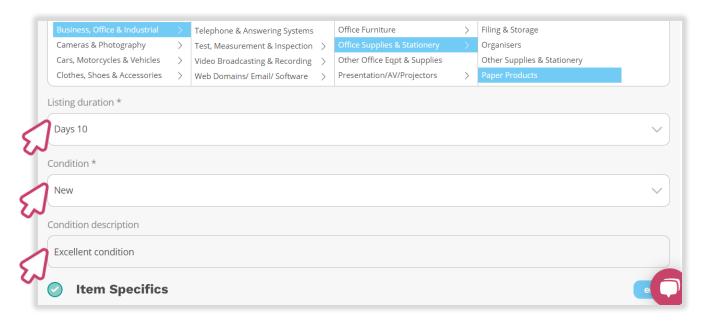


Updating the listing information

Listing duration will automatically be selected.

Modify the item condition if necessary.

And manually type-in the item condition into the description field if necessary.





Item specifics

Item specifics are required when listing to eBay. Using item specifics can really boost sales. Below are 3 categories for item specifies;

Required

eBay requires mandatory attributes for this category. It will help customers to find items when they perform a search.

On the Marketplace, buyers usually filter their search by using item specifics. Making it easier for them to find what they are looking for.

If you haven't entered at least one of these specifics, the item will drop off the search and therefore it won't be visible to customers.

Recommended

Your listing will perform better if you fill in these recommended attributes.

It could reach a higher search position and will show up in more search results.

This is not mandatory but if you have these details, please enter them.

Optional

You can add additional attributes to your listing but this is not mandatory.

These attributes will be shown on the listing but may not be used during eBay search.

This doesn't affect buyer's search but could improve customers experience.



Item specifics

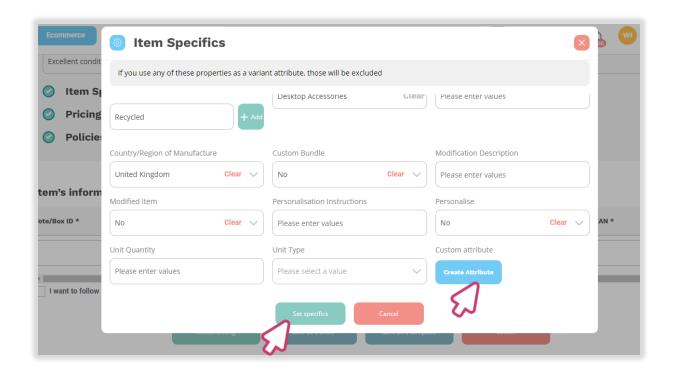
To modify 'Item specifics', click on the 'Edit' button.



From the pop-up screen, enter or modify all item specifics that are necessary.

To add custom attribute(s), click on the 'Create attribute' button at the bottom of the screen and enter attribute name, value then, click on the 'Add attribute'

Click on the 'Set specifics' button, after making any changes.





Pricing and payment

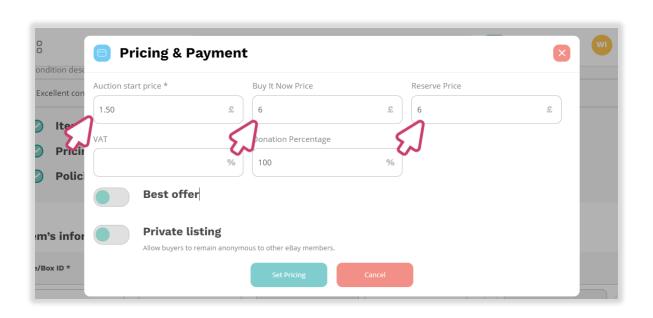
To update auction start price, 'Vat %' and 'listing donation percentage', click on the Pricing & Payment 'edit' button.



From the pop-up screen, update the auction start price if necessary.

Update or add 'Buy it Now price' as a backup if necessary. To give customers the option to buy the item immediately rather than bidding.

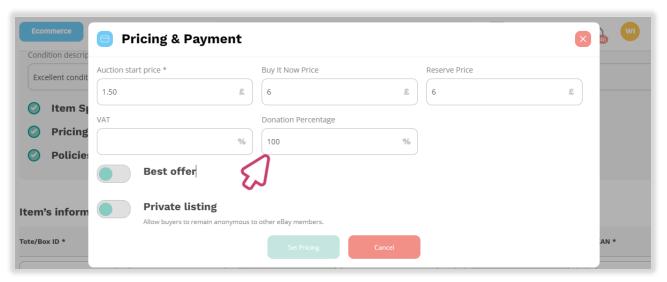
Update or set a 'Reserve Price' - a minimum amount that you would want the item to sell for. Leave it blank if you do not want a reserve price.





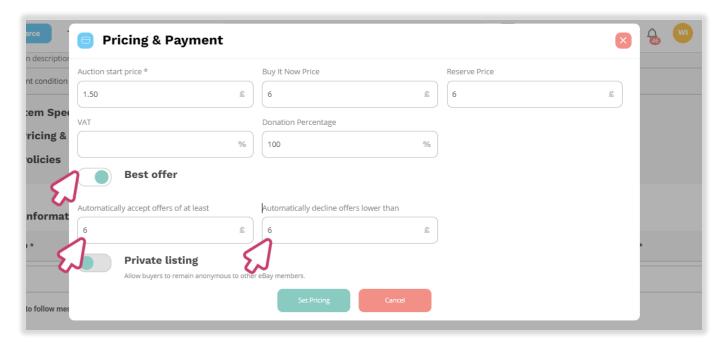
Pricing and payment

Update VAT % if necessary. (This applies only to 'new' items. Leave it blank if it does not apply). Confirm that the 'Listing Donation Percentage' is set to 100% (this is the amount you are donating for the item).



Switch - On 'Best Offer' if necessary. This allows buyers to submit an offer for what they are willing to pay (you can decide whether to accept or make a counter-offer).

And enter the amounts that you are willing to accept and the lowest amounts to automatically decline.

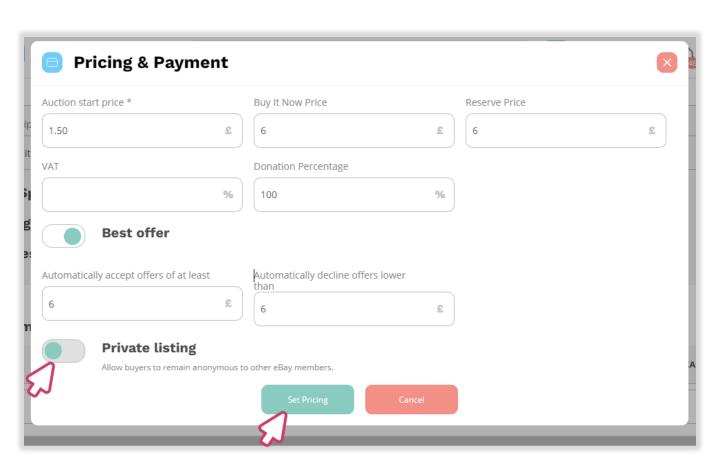




Pricing and payment

Switch on 'Private Listing' if necessary, to keep bidder and buyer identities hidden from other eBay members.

Click the 'Set pricing' button once all properties are set.

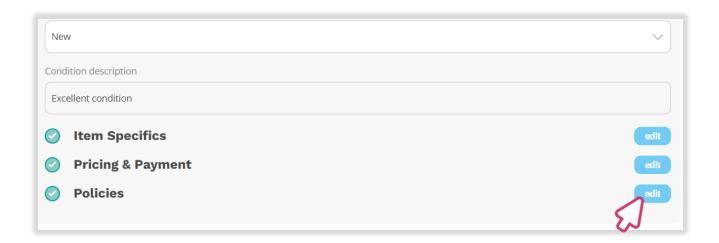




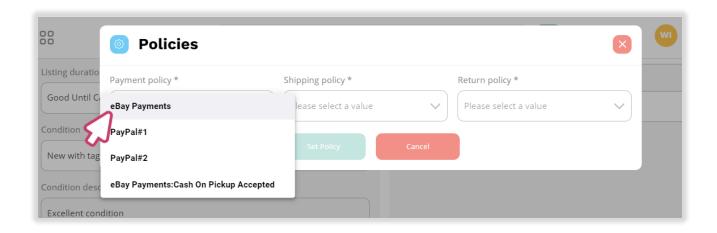
Policies

When selling on eBay, you have to let the buyers know how they can pay, how long it will take to ship an item, and whether you accept returns or not. If these policies are already set on your eBay account, you can sync them into your account, making it easier to select them when listing.

To update eBay policies; Click on the Policies 'Edit' button.



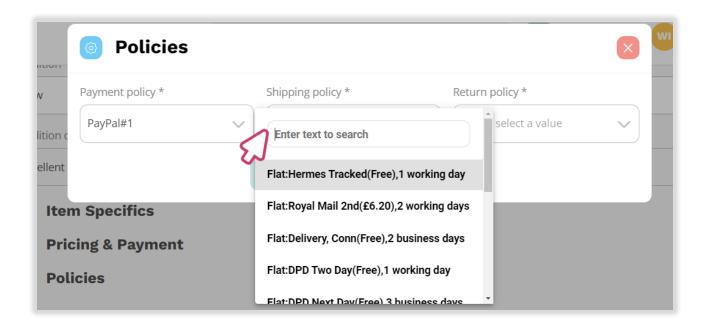
From the pop-up screen, click on the 'Payment policy' field to update the payment policy if necessary.



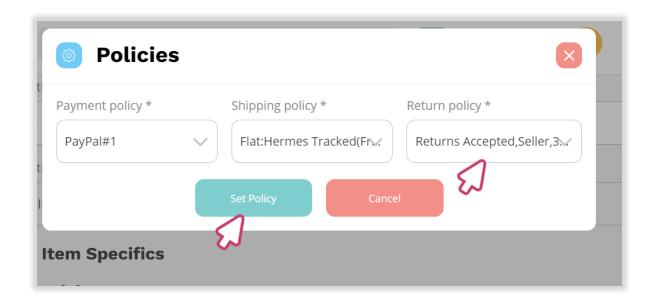


Policies

Click on the 'Shipping policy' field to update the relevant postage service provider if necessary.



Click on 'Return policy' field to update the relevant return policy. And then, click on the 'Set Policy' button, once you are ready!



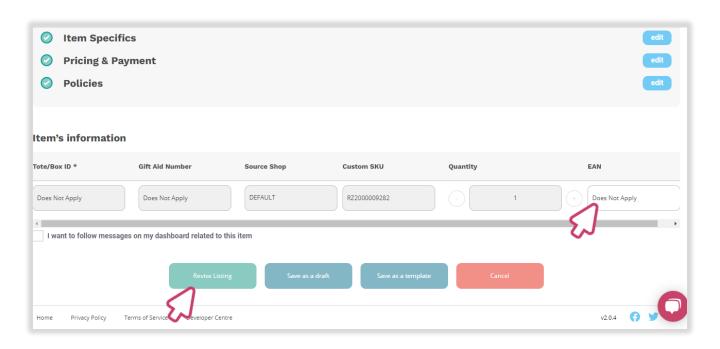


Update item quantity and revise the item

The item quantity will automatically be set to one.

Enter the item identifier number. Item identification number makes it easier for customers to find your item. Or click the text field and select Does Not Apply. If your item doesn't have EAN.

And then, click on the 'Revise Listing' button once you are ready!





Listing option

From the next screen, the listing type will be set as default. (This can't be changed).

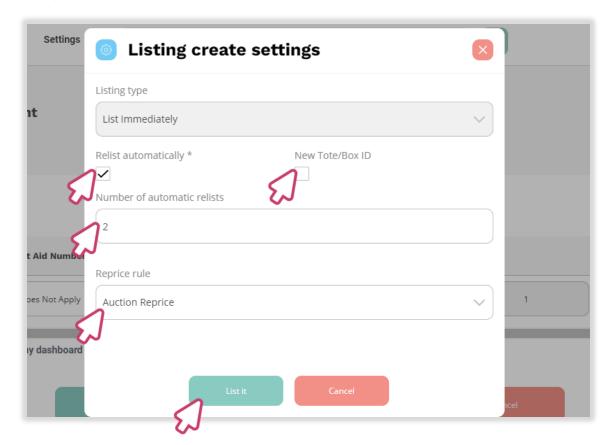
Tick the 'Relist automatically' box, so if the item doesn't sell after the listing period, the system will automatically relist the item for another chance of a sale.

And enter value for 'Automatic relists'.

Tick the New Tote/Box ID if necessary, to add the item to a new tote or box.

Click on 'Reprice rule' field and select a rule that you've created, or leave blank if it is not applicable.

Finally, click 'List it' button.





Happy Selling

If you need further help or support, please speak to your Customer Success Manager or access Live Chat when logged in.