

Ecommerce User Guide

How to revise a fixed price listing

Please note that the screenshots in this User Guide mostly show the colour blue, but in our live system these colours have now changed to green.

Version 3.0



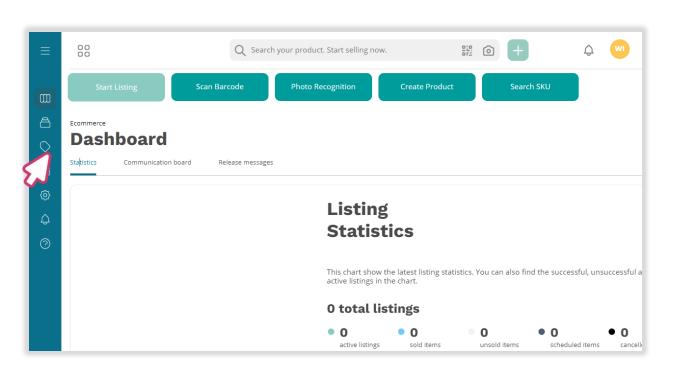
How to revise a fixed price listing

Whilst a fixed price listing is active on marketplace(s), you can update some of the listing information; for example, updating the item price, quantity, title, category, add additional photos, etc. Every marketplace has its own rules for revising a listing. Therefore, possible changes will vary depending on the marketplace.

To revise an active fixed price listing;

Login to your World of Books Ecommerce account.

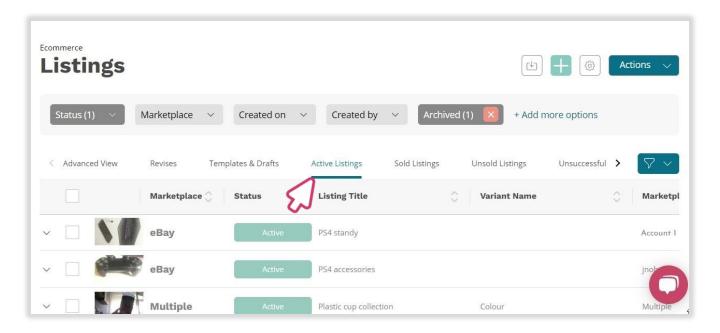
Click on the 'Listings' icon on the left-hand menu.



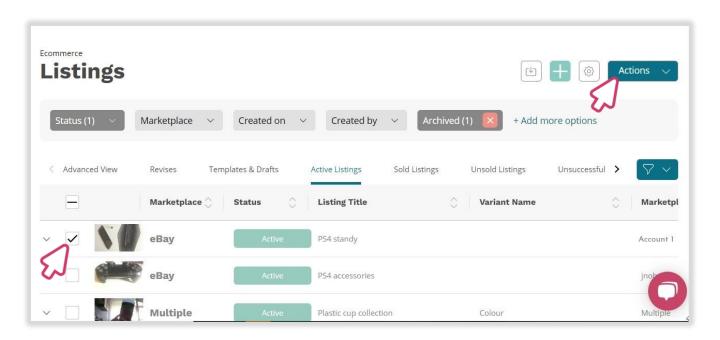


How to revise a fixed price listing

From the listing menu, click on the 'Active listings' tab.



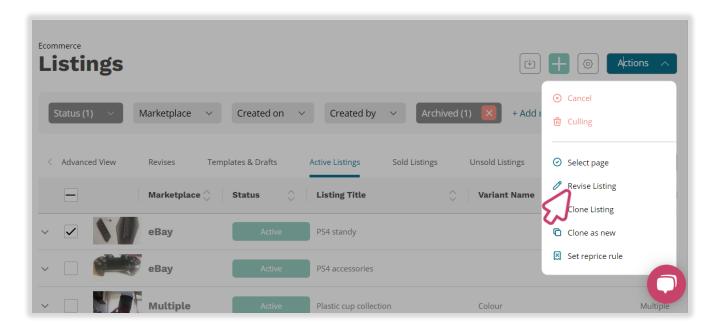
Select a listing and click on the 'Actions' button. (top right corner of the screen).



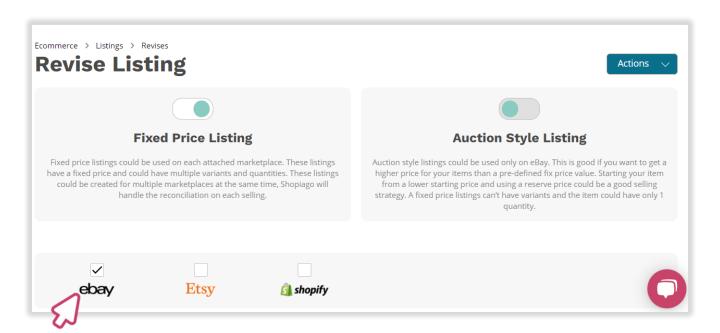


How to revise a fixed price listing

From the pop-up screen, click on 'Revise Listing'.



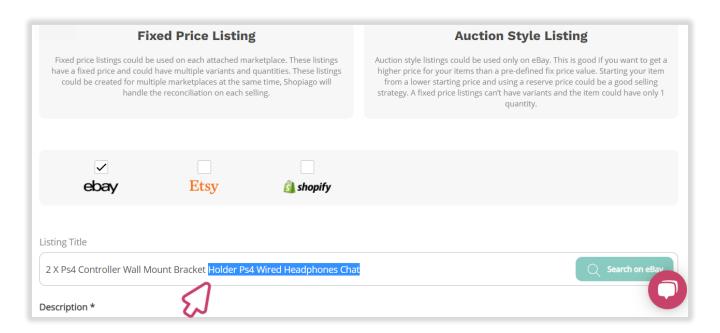
From the next screen, you can add additional marketplace(s) if you want to, by selecting preferred marketplace(s) for the listing. (For this example, we will focus on eBay marketplace).





Updating the listing title

Update the item title if necessary.





Updating the listing description

You can update the listing description if necessary.

Add any additional details to your listing description if necessary.

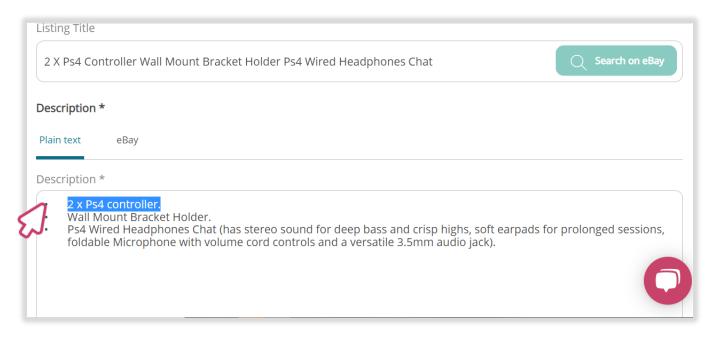
Tips:

The more information you provide, the easier it will be for customers to make a purchasing decision.

Your product description should be comprehensive and accurate.

Don't forget to mention any defects if necessary, to avoid complaints.

You can update the product description at any time.



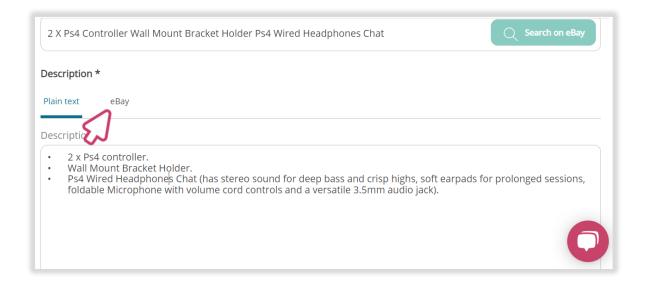


Updating the listing description

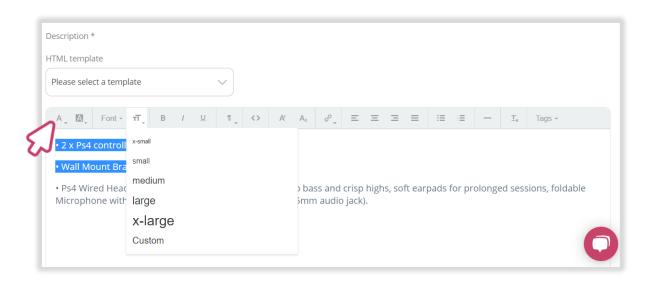
If you are listing to multiple Marketplaces, please note that each Marketplace has it's own listing description features.

The plain text Description field will be used on every Marketplace. You can add an HTML template or edit the listing description for eBay only.

To edit or format the listing description for eBay, click on the 'eBay' tab.



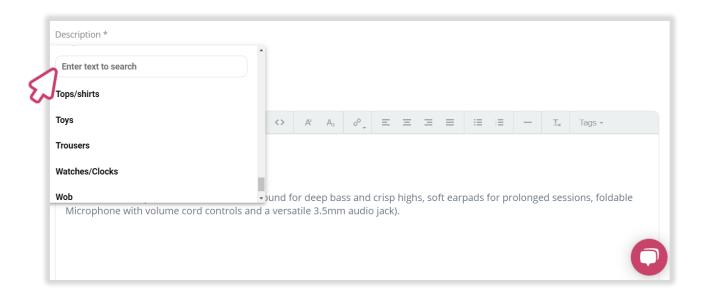
And use the formatting tools to format the description text to how you want it.



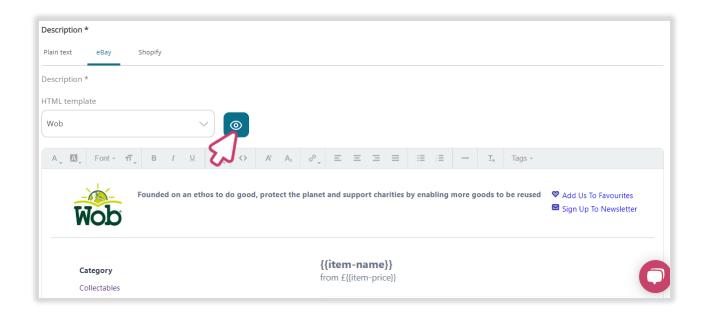


Updating HTML template

To update or add HTML template to eBay listing description, click on the 'HTML field' and select a template from the drop down.



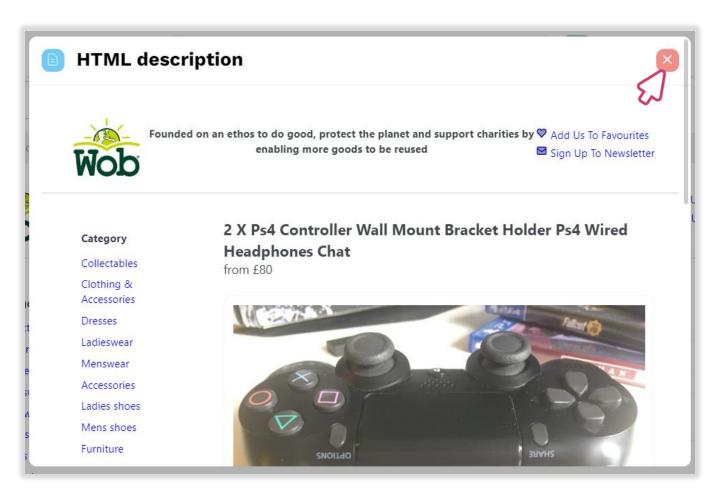
To preview selected HTML template, click on the 'Quick view' icon.





Updating HTML template

Then, press 'ESC' on your keyboard or click the 'Close' icon to go back to the listing form once you are ready!





Updating the item price

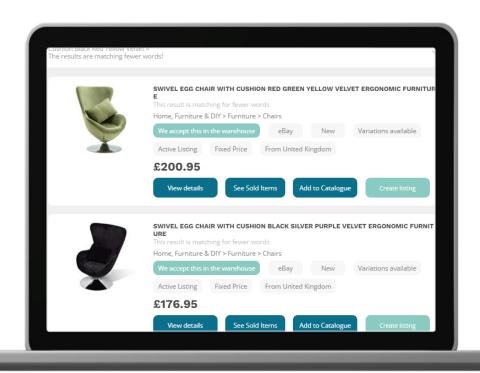
Pricing is one of the top influencing factors. You should think carefully when setting up your price. Most customers will take item price into consideration when deciding whether to buy.

Tips:

Avoid setting up your price based on what you want to achieve.

Don't presume what a customer might pay for your product.

Use the market research tool to find out the recommended item price.





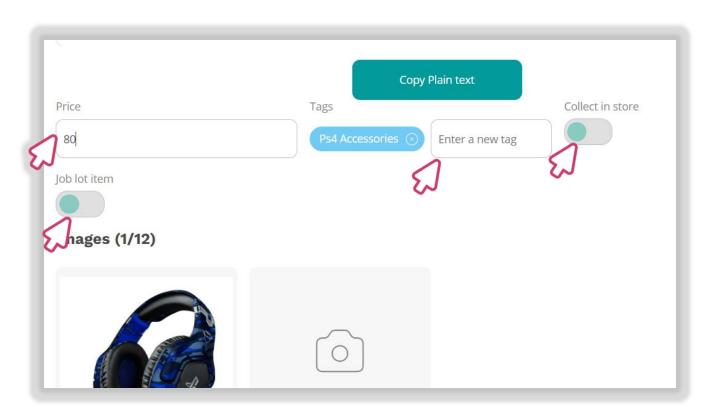
Updating the item price

Update the item price if necessary. To update item price, click on the 'Price' field and enter the item price.

Update or add new tag(s) if necessary.

Turn – On 'Collect in Store' toggle switch, if the item is for collection only.

Turn-on 'Job Lot Item' toggle switch, if you are selling the item as a group. If not, leave as default.





Displaying high quality photos is one of the best ways to attract customers.

Tips:

Take photos from as many angles as possible.

Our photo uploader makes it very easy to add, edit and move photos of your item.

You can add up to 12 photos.

If possible, your main image should be on a white background (this will improve visibility on Google search) and show the item photo in full.





The minimum photo size should be 500×500 pixels or 800-1600 pixels on the longest side.

Photo must be a PNG, JPEG, BMP or GIF.

Don't use a filter as natural colours are better at showing the buyer what to expect.

Don't add thumbnails as these can affect the clarity of the photo when submitted to Marketplaces.

The photo should depict the product being described.

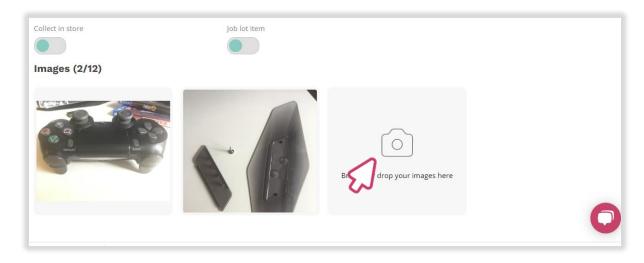
The photo should not contain any watermarks or digital signature.





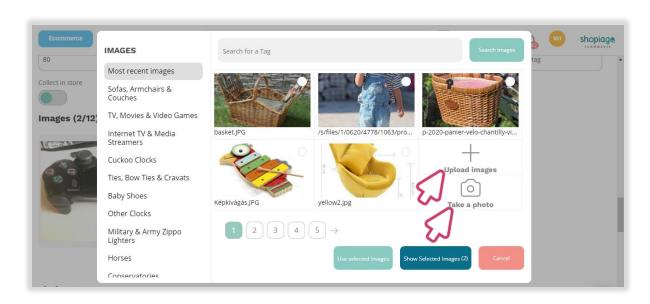
To add additional photo(s);

Click on the 'Photo icon' to select the item photo(s) from your image library, PC or mobile devices. You can also drag & drop the product images into the centre of the upload photo icon area.



From the pop-up screen, click on the 'Upload photos' icon to upload photo(s) already stored on your pc or mobile devices.

You can also take photo(s) directly from your mobile device or PC camera by clicking the 'Take a photo' icon.

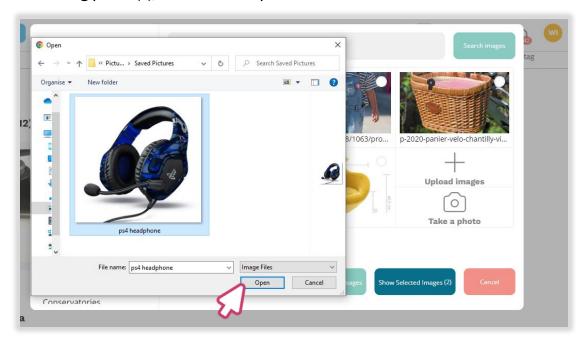




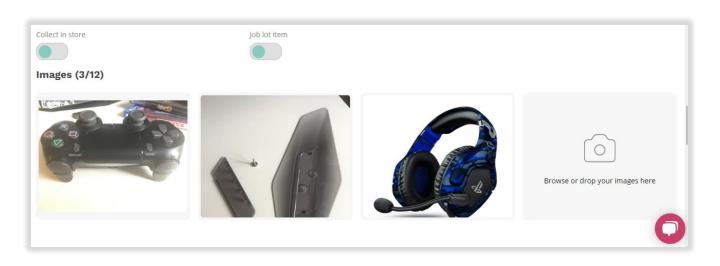
Once you've clicked on 'upload photos', you will be prompted to select the item photo(s).

To select multiple photos, hold down the Ctrl key and select photos (windows) or Command key for (Mac) then click on the open button.

After selecting photo(s), click on the 'Open' button.

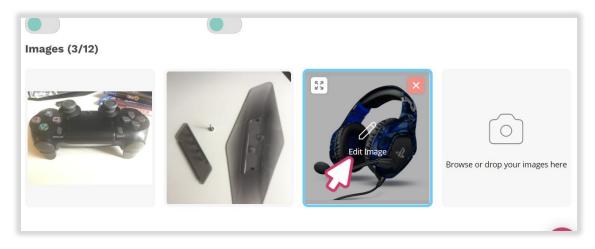


Uploaded photos should then appear on the listing form.





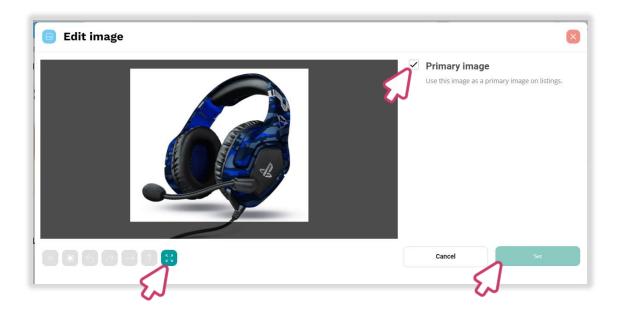
To edit item image, hover your mouse around the center of the photo and click on the appearing 'Edit Image' icon.



From the photo editor screen, use the editing tools to adjust, rotate, crop, flip and change the photo brightness.

To use image as primary listing photo, tick the 'Primary image' box at the top right-hand side of the screen.

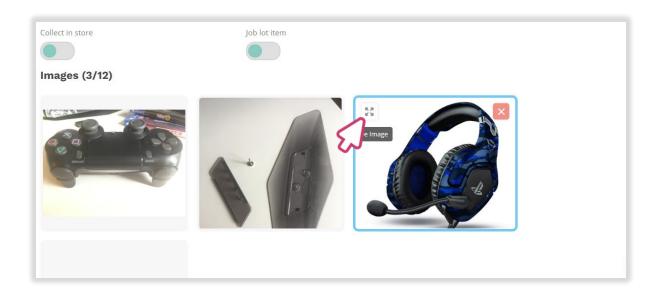
To crop image, click on the 'Crop' icon, highlight preferred image area, click on the 'Set' icon, and then, click 'Save' button.





To rearrange photo(s), hover your mouse to upper-left of the image, click on 'Move image' icon, and drag the image to a suitable position.

To change the primary listing image, move your mouse to upper-left of the image and click on the 'Move image' icon then, drag the image to the main position.

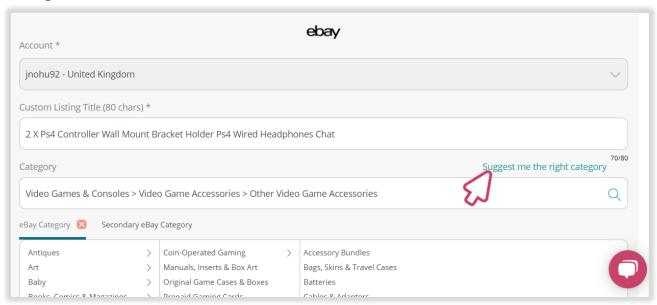




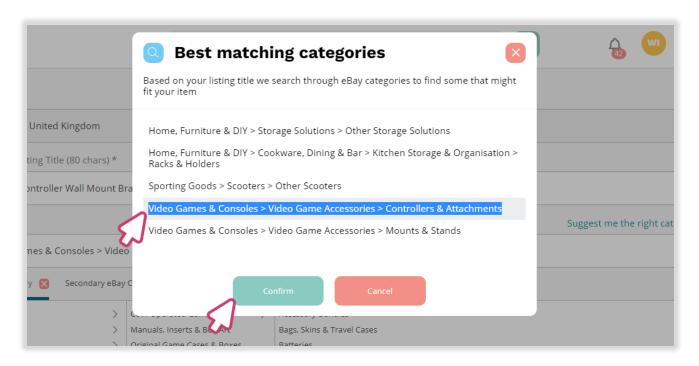
Modifying listing information

Marketplace account will be set as default. (This can't be changed).

The item category will be pre-populated. To modify, click on 'Suggest me the right categories'.



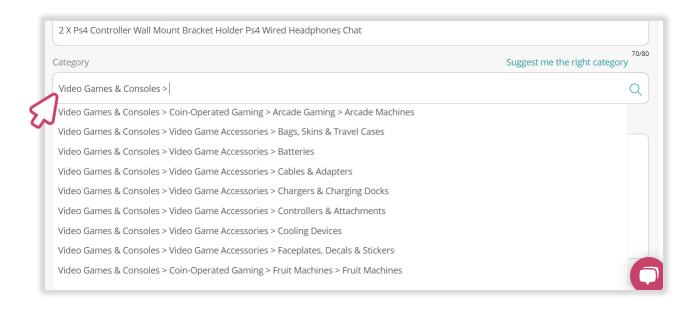
Select the best matching item categories from the pop-up screen, then click the 'Confirm' button.



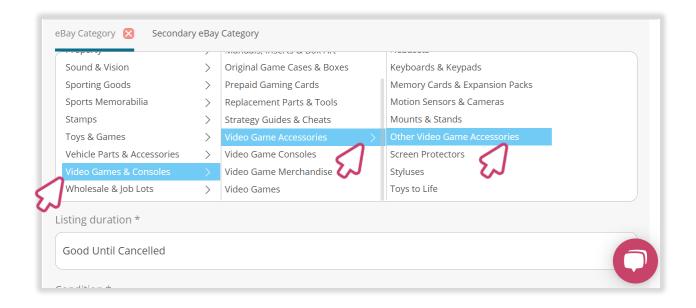


Modifying listing information

You also can manually type in the item category in the search field and select the closest match. Make sure you find the best fitting category.



If you can't find the right item category, use the 'category selector' and work through the different categories to find the best fit.



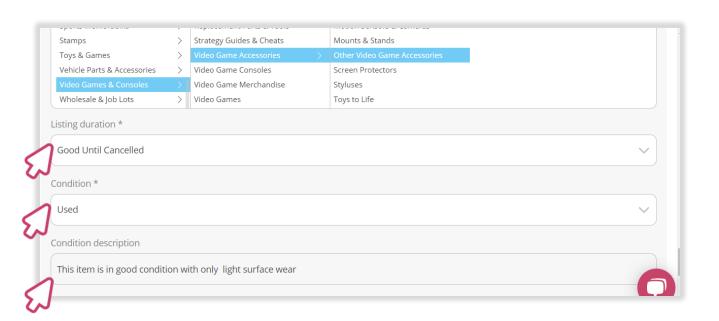


Adding listing information for eBay

Listing duration will automatically be selected.

Modify the item condition if necessary.

And manually type-in the item condition into the description field if necessary.





Item specifics

Item specifics are required when listing to eBay. Using item specifics can really boost sales. Below are 3 categories for item specifies;

Required

eBay requires mandatory attributes for this category. It will help customers to find items when they perform a search.

On the Marketplace, buyers usually filter their search by using item specifics. Making it easier for them to find what they are looking for.

If you haven't entered at least one of these specifics, the item will drop off the search and therefore it won't be visible to customers.

Recommended

Your listing will perform better if you fill in these recommended attributes.

It could reach a higher search position and will show up in more search results.

This is not mandatory but if you have these details, please enter them.

Optional

You can add additional attributes to your listing but this is not mandatory.

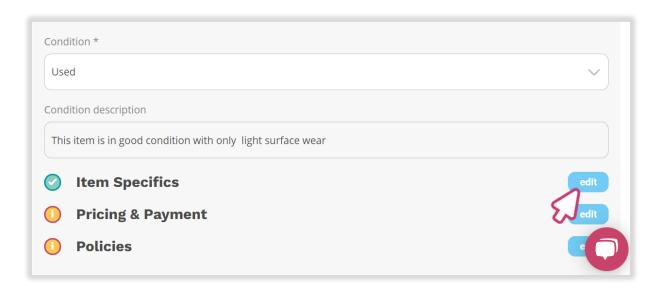
These attributes will be shown on the listing but may not be used during eBay search.

This doesn't affect buyer's search but could improve customers experience.



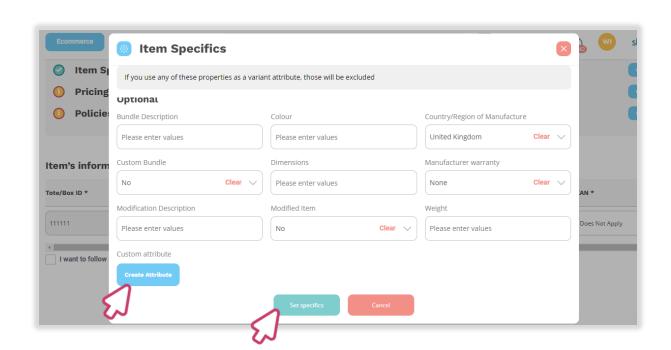
Item specifics

To modify 'item specifics', click on the 'Edit' button.



From the pop-up screen, enter or modify all item specifics that are necessary. To add custom attribute(s), click on the 'Create attribute' button at the bottom of the screen and enter attribute name, value then, click on 'Add attribute'

Click on the 'Set specifics' button, after making any changes.





Pricing and payment

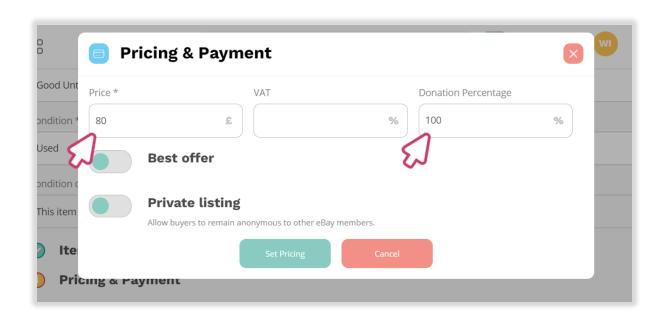
To modify item price, 'Vat %' and 'listing donation percentage', click on Pricing & Payment 'edit' button.



On the next screen, the item price will automatically be set as default. To update, click on the 'Price' field and enter the price.

Key-in the item VAT %. (This applies only to 'new' bought goods). Leave it blank if the item is not new.

Click on 'Donation percentage' field to select a 'Listing Donation Percentage' for the item. (This is the amount you are donating for the item. If you are a charity then this should automatically be set to 100% in your settings).





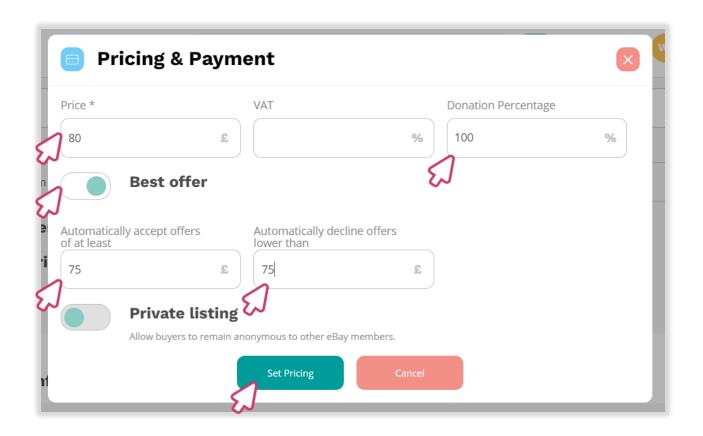
Pricing and payment

To update or set 'Best offer', switch on the 'Best Offer' toggle switch. (This allows buyers to submit an offer for what they are willing to pay).

And enter the amount you are willing to automatically accept as well as the lowest amount to automatically decline.

Switch on 'Private Listing' if necessary, to keep buyers identities hidden from other eBay members.

And then, click on the 'Set pricing' button to save changes.





Policies

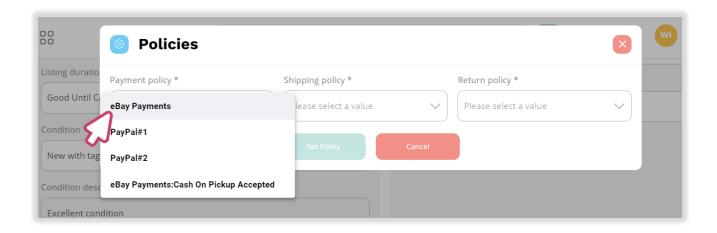
When selling on eBay, you have to let the buyers know how they can pay, how long it will take to ship an item and whether you accept returns or not. If these policies are already set on your eBay account, you can sync them into your account, making it easier to select them when listing.

To update policies;

Click on the Policies 'Edit' button.



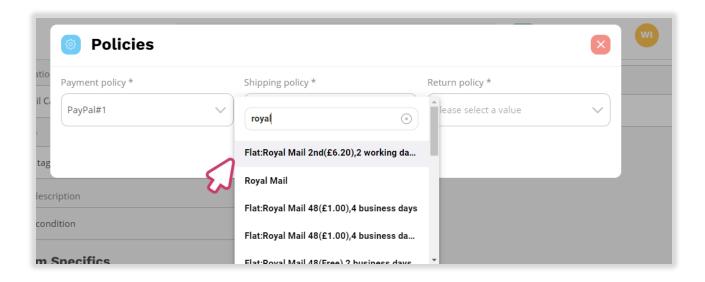
From the pop-up screen, click on the 'Payment policy' field to update the payment policy if necessary.





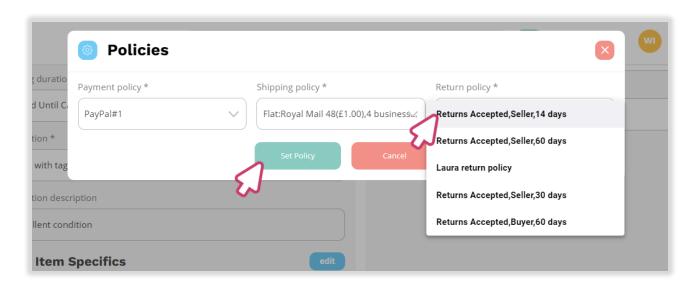
Policies

Click on the 'Shipping policy' field to update the relevant postage service provider if necessary.



Click on 'Return policy' field to update the relevant return policy.

And then, click on the 'Set Policy' button, once you are ready!



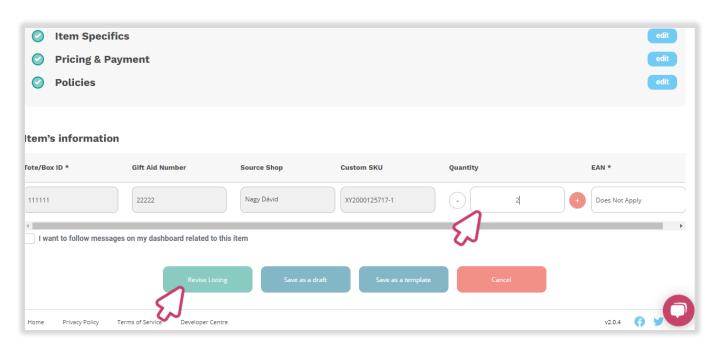


Update item quantity

Update the item quantity if necessary.

Enter the product identifier number. Product identification number makes it easier for customers to find your item. Or click the text field and select Does Not Apply. If your item doesn't have EAN.

And then, click on the 'Revise Listing' button once you are ready!





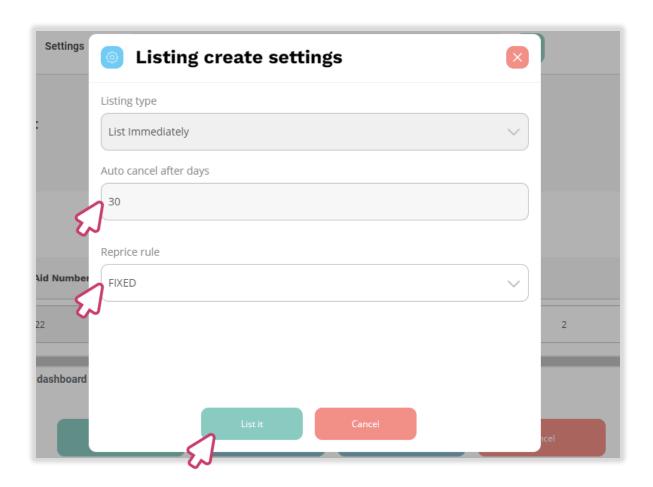
Listing option

From the next screen, the listing type will be set as default. (This can't be changed).

Enter value for 'Auto-cancel after days'.

Click on 'Reprice rule' field and select a rule that you've created, or leave blank if it is not applicable.

Finally, click the 'List it' button.





Happy Selling

If you need further help or support, please speak to your Customer Success Manager or access Live Chat when logged in.